

"---as inspiring as  
your famous Hawaiian  
climate and scenery"

That's what some of our mainland friends have told us, after they have  
sampled

## MAYFLOWER Pure Kona Coffee

And speaking of patronizing home industry—why not drink this ex-  
cellent home-grown and home-roasted coffee. Recently reduced in  
price again, but not in quality. Absolutely pure.

Your dealer has it or can get it.

# Henry May & Co., Ltd.

## Penny Wise and Pound Foolish

Some concerns think it economy to send orders to Hono-  
lulu or to the mainland when they could be filled as well or better  
at home. They figure they save a few cents on the dollar by doing  
so and grasp at the nickel in sight.

## BUT

Every dollar spent with Maui concerns passes from hand  
to hand, in wages, to the store, to the bank and out again into cir-  
culation, back to the concern that sent it out, again to be sent forth  
on its rounds. The profits accruing from the dollar kept in home  
circulation are many times larger than the small saving in the dol-  
lar sent away.

HAVE YOUR PRINTING AND RULING NEEDS  
FILLED AT HOME.

### Maui Publishing Co., Ltd.

TELEPHONE 24. WAILUKU.

## Pineapple Industry Better off Than Fruit Packing on Mainland

Lower prices for canned fruits are expected on the mainland. The can-  
ners have stores on hand packed when  
sugar was high and labor scarce and  
highly paid and merchants have  
stocks on their shelves which will not  
move at the prices that were demand-  
ed. As a result the fruit growers face  
small demand for their chops and  
merchants and packers must take a  
loss before they can clear their ware-  
houses and make for new goods.

Hawaii will feel the effect of that  
situation in its pineapple industry.  
The island pine packers did not  
"boost" prices but middlemen and  
merchants did. But Hawaii pine grow-  
ers do not face so gloomy a situation  
as do the mainland fruit growers. In  
a recent number of Pacific Rural Press  
an article appeared written by W. S.  
Killingsworth entitled "A Cloud in  
the Fruit Growers' Horizon" decided  
pessimistic in tone.

Excerpts from the article are of in-  
terest in Hawaii and follow:

Now, in order that we might famil-  
iarize ourselves with conditions as they  
exist at the present time, and of any  
change that might take place in the  
near future that will tend to relieve  
the situation, we consulted R. G. Spencer,  
Organization Manager of the Cali-  
fornia Co-operative Canneries. This  
organization being in indirect touch  
with the growers, we wished to know  
if they were familiar with existing  
conditions, and if they were in sym-  
pathy with a movement to place the  
organization's pack on the market in  
a manner by which it might be dis-  
posed of at a nominal loss if condi-  
tions demanded it. In answer to this,  
Mr. Spencer said: "We shall consider  
it one of our first duties to give the  
growers exact information regarding  
market conditions as they affect their  
business. With this thought in mind  
we are opening a campaign through-  
out the Northwest and Central Cali-  
fornia fruit districts. We want the  
growers of canning fruits to know  
just what condition the industry is  
in, what the future promises, and  
what can be done to solve the prob-  
lems which are presented."

What is your candid opinion as to  
the future? "Measured by present  
conditions," said Mr. Spencer, "the  
future is anything but bright. Cannery  
warehouses throughout the State are  
filled with the unsold fruit packed  
during the past season. This fruit was  
purchased from the growers at the  
highest price ever paid. It was packed  
in syrup made from sugar costing as  
high as 25 cents per pound, the aver-  
age price for the season being in the  
neighborhood of 20 cents. The  
wages paid under the regulation of  
the State Welfare Commission were  
advanced over previous years. In  
fact, practically every item of cost  
was at the highest point, making the  
total cost of the finished product far  
beyond any figures heretofore known."

### Prices Fall Suddenly

Who was responsible for the high  
prices that prevailed for canning  
fruits—was it the grower, on account  
of prevailing prosperity, or the can-  
ners themselves? "The opening prices  
of the leading interests," said Mr.  
Spencer, "which dominates the indus-  
try at the present time, were sharply  
advanced over the previous year, and  
with a fair volume of business prom-  
ised the prospects early in the sum-  
mer were for another prosperous year  
for both canners and fruit growers.  
However, these conditions changed in  
the late summer almost over night.  
Prices of various commodities began  
to fall. Credits were sharply re-  
stricted. Eastern industries curtailed  
their operations and closed their fac-  
tories."

Buyers cancelled orders or rejected  
shipments without compunction. As a  
result of these chaotic conditions esti-  
mates of the surplus unsold stocks  
vary from 5,000,000 to 6,500,000 cases,  
or more than a whole season's output  
before the war."

In your opinion do you believe that  
the surplus, or any great portion of  
it, can be moved at the present  
prices? "No; one fact is patently  
clear," said Mr. Spencer. "Prices can-  
not be maintained and the goods moved.  
The people of this country have  
stopped buying canned peaches at 60  
cents per can. The canners who have  
not moved the bulk of their product  
must take heavy losses on their high-  
priced fruit, packed with high-priced  
sugar and high-priced labor."

### DANCE FOLLOWS GAME

A most enjoyable dance was held  
last night at the Gymnasium, follow-  
ing the Maui-Hawaii basketball tilt,  
the younger element being out in full  
force.

The affair which was impromptu  
owes much of its success to Leland  
Lewis, Maui's basketball leader. Music  
was rendered by the Lyons-Garcia  
musicians.

Meet me at the Jitney dance at La-  
haina tomorrow.—Adv.

## IT PAYS TO GET THE BEST

Particularly as regards Insurance.  
When you buy insurance you expect complete  
protection and should have it.  
You want the best policies and strongest com-  
panies.

WE HAVE THEM

### Waterhouse Trust Co.

Fort & Merchant Sts.

'Phone 5701.

Honolulu.

## Time Table--Kahului Railroad Co.

Daily Passenger Train Schedule (Except Sunday)

The following schedule went into effect November 18, 1918.

TOWARDS WAILUKU						TOWARDS HAIKU					
9	7	5	3	1	Distance	Distance	2	4	6	8	10
P.M.	P.M.	P.M.	A.M.	A.M.	Miles	Miles	A.M.	A.M.	P.M.	P.M.	P.M.
5:33	3:30	1:25	8:35	6:35	15.3	A. Wailuku..L.	6:40	8:40	1:30	3:35	5:38
5:23	3:20	1:15	8:25	6:25	15.3	L. " " "A	6:50	8:50	1:40	3:45	5:48
5:20	3:17	1:12	8:20	6:20	12.0	L. " " "A	6:52	8:52	1:42	3:47	5:50
5:10	3:07	1:02	8:10	6:10	8.4	L. Spreck..A	7:02	9:02	1:52	3:57	5:57
5:09	3:05	1:00	8:08	6:08	8.4	A. " " "L	7:03	9:03	1:53	3:58	5:58
5:00	2:55	1:00	8:00	6:00	5.5	L. " " "A	7:12	9:12	2:05	4:10	6:00
4:58	2:53	1:00	7:57	5:57	5.5	A. " " "L	7:15	9:15	2:07	4:12	6:02
4:52	2:47	1:00	7:52	5:52	3.4	L. Hama..A	7:20	9:20	2:14	4:19	6:05
4:51	2:46	1:00	7:50	5:50	3.4	A. " " "L	7:22	9:22	2:15	4:20	6:06
4:45	2:40	1:00	7:45	5:45	1.4	L. " " "A	7:30	9:30	2:23	4:28	6:10
4:41	2:39	1:00	7:44	5:44	1.4	A. " " "L	7:32	9:32	2:25	4:30	6:12
4:40	2:35	1:00	7:40	5:40	1.4	L. " " "A	7:36	9:36	2:30	4:35	6:15

## PUUNENE DIVISION

TOWARDS PUUNENE				TOWARDS KAHULUI			
3	1	Distance	STATIONS	Distance	2	4	
Passenger	Passenger	Miles	Miles	Passenger	Passenger	Passenger	
P.M.	A.M.	Miles	L. Kahului..A	Miles	A.M.	P.M.	
2:50	6:00	0	A. Puunene..L	2:5	6:22	3:15	
3:00	6:10	2.5		0	6:12	3:05	

- All trains daily except Sundays.
- A Special Train (Labor Train) will leave Wailuku daily, except Sundays, at 5:30 a. m., arriving at Kahului at 5:50 a. m., and connecting with the 6:00 a. m. train for Puunene.
- BAGGAGE RATES: 150 pounds of personal baggage will be carried free of charge on each whole ticket, and 75 pounds on each half ticket, when baggage is in charge of and on the same train as the holder of the ticket. For excess baggage 25 cents per 100 pounds or part thereof will be charged.

For Ticket Fares and other information see Local Passenger Tariff I. C. C. No. 3, or inquire at any of the Depots.

## Leather Work

I. WATANABE

Back from Japan Reopens at

Vineyard Street, near Japanese Church, Wailuku

MAKES AND REPAIRS SHOES, HARNESS AND  
SADDLERY.

## FOR A PRACTICAL SUGGESTION

On office needs, we are prepared to serve you, as we  
carry a good stock of high grade office equipment.

We also conduct a department of Biliard and  
Bowling Alley Supplies. We represent the Brunswick-  
Balke, Collender Co. exclusively.

We also conduct a Sporting Goods Department  
under the name of Oahu Sporting Goods Co., and rep-  
resent the famous sporting goods manufacturing con-  
cern of Thos. E. Wilson Co., of Chicago.

WRITE US ON ANY OF THE ABOVE.

### Office Supply Company, Ltd.

P. O. Box 1391 : : : Honolulu

Join in the carnival at Kamehameha III. School, February 26.—Adv. Dancing at the carnival in Lahaina a week from Saturday.—Adv. Tomorrow is the Kamehameha III School Carnival at Lahaina.—Adv.

COMING MARCH 15th

# THE AMERICAN COMEDY COMPANY

And the **HONEY MAIDS** in Musical Comedy

Dates and attractions will be named in this space next week